Launch your career in business and enroll in one of UC San Diego Extension’s Business Certificates for international students. Whether you want to return to work in your home country or stay in the US for Optional Practical Training (OPT), we have the program to help you achieve your goals.

**BUSINESS ESSENTIALS**
Business Essentials offers an introduction to American business practices through a comprehensive overview of key business topics. A student can take this program in one-, two, three, or four quarters of study. First-quarter students can participate in on-campus workplace experiences (internships). Examples of courses offered in this program include:

- Introduction to Business
- Basics of Project Management
- Organizational Behavior
- Cross Cultural Negotiation
- Strategic Cross Cultural Communication
- Elements of Marketing
- ...and more!

**INTERMEDIATE BUSINESS ESSENTIALS**
Intermediate Business Essentials is a comprehensive business training program that consists of one, two, or three quarters of study. It offers a hands-on experiential learning course in marketing in which a student will work on a real-world business project for a local company. In addition, a student will take courses in Human Resources, Finance, Project Management and more.

**BUSINESS MANAGEMENT**
The Business Management Program offers a student the opportunity to build on job skills and knowledge or to prepare for graduate studies through an extensive introduction to U.S. business practices. To complement the classroom experience, an internship is incorporated into the Business Management program. The internship allows each student the opportunity to apply what is learned in an American workplace and gain a competitive edge in the global job market. Each student in the program elects to specialize in Finance, Marketing, Human Resources, or Global Commerce.

The curriculum includes the following courses:

- Business Law for Managers
- Elements of Marketing
- Financial Accounting for Non-Accountants (FAFNA)
- Organizational Behavior
- Leveraging Human Capital (Finance, HR, and Global Commerce specializations)
- Market Research Analytics (Marketing specialization)
- Internship Preparation
- Business Decision Making

- 120 hours of internship at a reputable local company

EMAIL: bpis@ucsd.edu
BUSINESS CERTIFICATE PROGRAMS
ADMISSION REQUIREMENTS

PROJECT MANAGEMENT
A Project Management certificate student learns the elements needed to initiate, execute, and complete a successful project in healthcare, engineering, IT, education, or another industry. A Project Management certificate student has the opportunity to apply new knowledge and skills to a project in a comprehensive hands-on simulation experience, improve people skills to prevent or handle all types of conflicts, and learn the nuances of management from a global perspective. This intensive certificate can be completed in just two quarters.

The curriculum includes the following courses:
- Project Management Essentials
- Work Team Concepts and Skills
- Interest-Based Negotiation
- Business Communication Skills
- Managing for Maximum Performance
- Project Planning and Scheduling
- Controlling Project Costs and Risks
- Project Procurement Management
- Capstone Class
- Your choice of an approved elective!

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<th>Business Essentials</th>
<th>Cambridge First Certificate (FCE):</th>
<th>TOEFL iBT</th>
<th>TOEFL paper-based</th>
<th>IELTS</th>
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<th>Cambridge Advanced or Proficiency Exams:</th>
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<th>TOEFL paper-based</th>
<th>IELTS</th>
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Additional requirements:
1. Official final transcripts in English indicating a strong academic history; include grading key. Applicants who have pursued graduate-level coursework or degrees, must include those transcripts, too.
2. Dated and signed letter of recommendation on university or company letterhead from a professor or supervisor.
3. Resume or CV.
4. Essay: minimum 200 words explaining your qualifications and motivation for taking the program.

In addition to items 1-4, Business Essentials students must also meet the following requirements:
- Must be 21 years old by the program start-date.
- Completed at least two years of university study.

In addition to items 1-4, Intermediate Business Essentials students must also meet the following requirements:
- Bachelor’s degree required.

In addition to items 1-4, Business Management and Project Management students must also meet the following requirements:
- One or two years of full-time, post-university, professional work experience. Internships and part-time work will not be counted.
- Bachelor’s degree required.

2017 Business Essentials Start Dates:
- January 12, 2017
- April 6, 2017
- June 29, 2017
- September 28, 2017

2017 Business Essentials Tuition:
- 1 Quarter: $7000 USD
- 2 Quarters: $11,500 USD
- 3 Quarters: $16,000 USD
- 4 Quarters: $19,500 USD

2017 Business Management and Intermediate Business Essentials Start Dates:
- January 4, 2017
- March 29, 2017
- June 21, 2017
- September 20, 2017

2017 Business Management and Intermediate Business Essentials Tuition:
- 1 Quarter: $7000 USD
- 2 Quarters: $11,500 USD
- 3 Quarters: $16,000 USD

2017 Project Management Start Dates:
- March 29, 2017
- September 20, 2017

2017 Project Management Tuition:
- 2 Quarters: $12,500 USD
- Option to add third quarter

Additional costs for all programs
International Student Service Fee:
- $350 USD per quarter
UCSD Extension medical insurance:
- $585 USD per quarter

EMAIL: bpis@ucsd.edu

OPT Option: Apply for Optional Practical Training (OPT) after three consecutive quarters in any one of our programs.

www.ip.extension.ucsd.edu